



# Wingu Supports Public Cloud Customers with TrilioVault

TrilioVault has the automation, target storage support, and Horizon dashboard plug-in that checked all the boxes for their customers

## ABOUT

Born from the desire to have a local cloud platform in South Africa, Wingu has become a leading cloud computing company that delivers true self-service virtual datacenter technology. Today, the team provides infrastructure-as-a-service and advanced networking services at the click of a button. Wingu is part of the XON group of companies, which has a direct investment from NEC Corporation of Japan via their European subsidiary.

## JOURNEY

The experienced Wingu team recognized the transformative power of OpenStack and became early adopters of the platform. They built their first public production platform, Wingu 1.0, on the Juno release and launched it in April 2015. This became the first Ubuntu Certified Public Cloud in Africa, giving the organization valuable certifications to gain customer support. In February 2017, Wingu launched its Wingu 2.0 platform that included functional and design enhancements and yielded big performance improvements.

## CHALLENGES

In the Wingu public cloud, customers only had access to the built-in OpenStack features like creating disk snapshots. This process is cumbersome and, ultimately, is not a true backup solution.

## SOLUTION

Wingu has a strong focus on automation and orchestration: they take pride in stretching their technology, not their staff. After testing a number of commercial tools, the Wingu team chose TrilioVault for the extensive features it offered, including automation, Swift support, and a Horizon dashboard plugin. "Trilio is a silver bullet in the sense that it checked off all of our backup needs for our customers."

With TrilioVault, Wingu customers can control and access backups themselves, taking both the capability and responsibility of making true backups into their own hands. The self-service capability and integration into OpenStack Horizon makes TrilioVault even easier for customers to use.

Customers are extremely impressed with TrilioVault's capabilities. Wingu's customers, including large Telco customers, are now able to directly manage their disaster recovery solution.

*"Customers gain insight into the experience with technology and are super happy. In general, our customers love the fact that they have the power of backup in their hands. They decide how they want to backup, when they want to backup, do they want to backup some workloads or everything they are running? They really enjoy being in control of how they do disaster recovery."*

- Thomas Lee, CEO

Interested in more information or ready for a demo? [Contact us at info@trilio.io](mailto:info@trilio.io)